



NEWS RELEASE

COMPREHENSIVE DESIGN/BUILD CONSTRUCTION SERVICES

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FOR IMMEDIATE RELEASE

McShane Construction Company
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WELLS JOINS McSHANE CONSTRUCTION'S PHOENIX OFFICE AS DIRECTOR OF BUSINESS DEVELOPMENT

(14-Year Industry Veteran to Strengthen Operations in
McShane Construction's Southwest/Western Regions)

(Phoenix, Arizona) – M. Tracy Hammer, Vice President of McShane Construction Company, is pleased to announce that Clay Wells has joined the firm as Director of Business Development for the Phoenix office. Mr. Wells brings 14 years of industry experience to McShane and is well known for his professionalism, market expertise and ability to deliver major deals. He has demonstrated proficiency for maintaining client expectations while simultaneously developing new opportunities.

At McShane Construction, Mr. Wells will utilize his skills in developing long-term business relationships for the company. He has earned a respected reputation as a construction services business development executive. Mr. Wells' responsibilities will also include participating and contributing to the overall strategic direction and growth of the company's Phoenix operation.

Prior to joining McShane Construction, Wells was the Vice President of Business Development for The Weitz Company, where he also served as an officer of the company. In

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this role, Wells was responsible for developing long-term business relationships in the Southwest and the development and management of a marketing and public relations program to support those efforts.

“Because of his commercial construction experience in this market and belief in managing all clients and transactions with a hands-on approach, Clay has been a driving force in attracting and maintaining a robust client base,” remarks Hammer. “We are pleased to continue the company’s commitment to attracting and retaining the best talent in the industry.”

Wells is a graduate of Murray State University, located in Murray, Kentucky. He is an active member of the community and belongs to organizations such as Arizona Association of Economic Developers, Arizona Builders’ Alliance (AGC Phoenix Chapter), Associated General Contractors of America, CoreNet Global, International Council of Shopping Centers, NAIOP and Urban Land Institute among others. Mr. Wells can be reached at 602-508-6166 or via email at cwells@mcshane.com.

About McShane Construction Company

McShane Construction Company was established in 1984 and is headquartered in Rosemont, Illinois with regional offices in Phoenix, Arizona; Irvine, California; and Auburn, Alabama. The firm offers integrated design/build and build-to-suit construction services for the manufacturing, distribution, healthcare, office, hospitality, recreational, retail and multi-family markets. For more information, visit the firm’s web site at www.mcshane.com.